



**GEORGE
SALTER
ACADEMY**

Discount Policy

Policy prepared by: Mr I Lockett (Community Director)

Responsible for policy: Mr I Lockett (Community Director)

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Review: November 2018

George Salter Academy Discount Policy

The following discount policy, subject to approval by the George Salter Academy Local Governing Body, provides authority for the Community Director to offer discount to promote the use of the Academy premises for the local and wider community. This policy does not apply to the 3G pitches; please see below. Eligible groups who can benefit from this policy are:

- (A) National Governing Body Accredited Sports Clubs that have a minimum of 25% George Salter Academy students participating
- (B) George Salter Academy Staff.

(A) George Salter Academy promotes the ethos of Academy/Sports Club links, and is particularly keen to develop partnerships with local Sports Clubs who have achieved their appropriate National Governing Body Charter Award, and to whom we can proactively signpost our students.

To support the development of such partnerships, we operate a discount policy for any Sports Clubs wishing to hire our premises that can evidence:

- Appropriate, in date, National Governing Body Charter Award
- A minimum of 25% of the group are current George Salter Academy students.

Any Sports Club that can provide this evidence is entitled to a **20%** discount. The Academy will request evidence of these prior to the approval of any discount.

(B) Any current George Salter Academy member of staff is entitled to a **20%** discount if they wish to hire the Academy premises.

The above discounts cannot be used in conjunction with each other and require advance approval from the Community Director.

NB.

Due to increased staffing and running costs, long term bookings are no longer eligible for discount in their own right. Discounts will only be applied if either of the two above conditions are met.

Discretionary Discount

There are limited occasions when it is in the interests of the Academy to offer the facility free of charge to a community organisation, e.g. a local residents group. The decision is at the discretion of the Community Director, however, it must be approved (this can be retrospectively) by the appropriate sub-committee of the Academy Local Governing Body.

3G Pitch Discount Policy

Discount for the 3G pitches will be awarded as follows:

- Partner Clubs (as named in the GSA Football Development Plan) - **25%**
- F.A. accredited clubs – **10%**